CAPABILITY STATEMENT

PRIMARY CONTACT
Matt Garrepy
Chief Digital Officer
Government Sales
(407) 492-0968
matt@solodev.com

CORPORATE OFFICE
800 North Magnolia Avenue
Suite 1400
Orlando, FL 32803
(800) 859-7656 – Toll Free
(407) 898-1961 – Direct

CONTRACTS & CERTIFICATIONS

Federal:
Woman-Owned Small Business

GSA Schedule:
Contract #GS-35F-475DA

PEPPM 2019 Product Line Bid:
Pennsylvania Contract #528897-247
California Contract #528899-153

CAGE CODE: 6BXLO

SINS:
132 32 – Term Software License
132 51 – IT Professional Services

DUNS: 79-8817552

Florida State Contract:
- Information Technology
- Staff Augmentation Services
- Contract #80101507-SA-01

NASPO ValuePoint Cloud MSA:
Contract #AR2505 –
Quest Media & Supplies, Inc.

Florida Buy / Panhandle Area
Educational Consortium:
Contract #18-077

Solodev is the Leading Enterprise Web Content Management System (CMS) for the Public Sector

Built from the ground up for AWS – the most scalable, reliable, and redundant cloud infrastructure on the planet – Solodev helps organizations of all sizes create and manage amazing websites, secure portals, mobile app backends, and digital experiences that seamlessly integrate with applications like CRM, ERP, and more. Build complex workflows, connect with multiple devices across the IoT (Internet of Things), and reach new levels of security and compliance with the CMS for AWS.

Solodev helps public sector organizations achieve and maintain ADA accessibility for WCAG 2.0 and Section 508 web standards with proven technology and best practices. Our remediation services provide peace of mind and ongoing support to help agencies identify, document, and address ADA violations.

Leading public sector organizations like the Florida Department of Education and Seminole County Public Schools rely on Solodev to build and manage their digital experiences across multiple devices – with unparalleled control and 24/7/365 U.S. based support. Solodev is available on the GSA and other buying vehicles.

CORE COMPETENCIES

- Over a decade of experience working with a wide range of government agencies on complex, large-scale web and mobile projects
- Enterprise Web Content Management System (CMS) helping content architects to easily update, modify and manage content without code or the help of IT – enhancing productivity, efficiency and response time
- Amazon Web Services (AWS) Advanced Technology Partner with critical technology competencies in Government and Education
- Custom programming, web and mobile application design and development, digital marketing, quality assurance, and compliance/accessibility remediation
KEY DIFFERENTIATORS

• **24/7/365 U.S. based support team** ensuring project success and interface with your internal IT department

• **Ease of integration** with best-of-breed third party enterprise software tailored to the needs of your agency/department

• **World-class security** at every layer of the Solodev platform with firewall systems, IP-based restrictions, permissions and more

• **High availability, redundancy, load balancing & geotransitioning** helps deliver the highest levels of uptime

• **ADA and accessibility auditing and development solutions** help ensure your web and mobile assets are ADA accessible

• **Proven commitment to service and integrity** with a 99% customer satisfaction rating from Dunn & Bradstreet

PAST PERFORMANCE

**Florida Department of Education**

**Contact:** Ted Duncan, CTO  
**Contract Length:** 5 years

**Scope of Work:** Averaging nearly 30,000 users per day, the FLDOE website was developed to accommodate 100,000 concurrent users. Easy for all employees to update, Solodev's granular permissions allow administrators to limit access to different areas of the site. Solodev continues to provide ongoing management of the site’s robust hosting environment.

**Seminole County Public Schools**

**Contact:** Tim Harper, CIO  
**Contract Length:** 3 years

**Scope of Work:** Beautifully designed and easy to manage, the SCPS website is fully responsive and scalable on-demand. Powered by Solodev’s comprehensive software training and 24/7/365 support, the SCPS staff can now leverage the power of the Solodev platform to build and manage their own school websites – saving millions for the county.

**Volusia County**

**Contact:** Joanne Magley, Community Information Director  
**Contract Length:** 7 years

**Scope of Work:** Volusia County runs a demanding content strategy on the Solodev platform. Administrators utilize Solodev’s permissions system to designate which employees have access to specific content – and changes can be reversed at any time by with the click of a button. They also manage a mobile app in Solodev with information about parking, access, surf, lifeguards and more.

AWS ADVANCED TECHNOLOGY PARTNER

Solodev is an Amazon Web Services (AWS) Advanced Technology Partner with competencies that are uniquely focused on the public sector — including Government and Education. Additionally, Solodev was selected as a winner in the AWS 2017 “City on a Cloud” Competition in the Best Practices (Large) category, for a project developed with Seminole County Public Schools (SCPS).