



CAPABILITY STATEMENT



PRIMARY CONTACT

Matt Garrepy

Chief Digital Officer
Government Sales
(407) 492-0968
matt@solodev.com

CORPORATE OFFICE

800 North Magnolia Ave., Suite 1400
Orlando, FL 32803
(800) 859-7656 – Toll Free
(407) 898-1961 – Direct

CONTRACTS & CERTIFICATIONS

Federal:

Woman-Owned Small Business

GSA Schedule:

Contract #GS-35F-475DA

PEPPM 2019 Product Line Bid:

Pennsylvania Contract #528897-247
California Contract #528899-153

TIPS-USA (via TD SYNEX/DLT):

210101 – Technology Solutions
190103 – Web and Cloud Computing

CAGE CODE: 6BXLO

SINS:

132 32 – Term Software License
132 51 – IT Professional Services

DUNS: 79-8817552

Florida State Contract:

- Information Technology
- Staff Augmentation Services
- Contract #80101507-SA-01

NASPO ValuePoint Cloud MSA:

Contract #AR2505 –
Quest Media & Supplies, Inc.

Florida Buy / Panhandle Area Educational Consortium:

Contract #18-077

Solodev is the Leading Cloud-First Enterprise Content Management System (CMS) for the Public Sector

Built from the ground up for AWS – the most scalable, reliable, and redundant cloud infrastructure on the planet – Solodev helps federal, state, local, K-12, and higher ed agencies of all sizes create amazing websites, secure portals, mobile app backends, and digital experiences that meet fierce security and governance requirements. Build complex workflows, integrate with third-party applications and devices, reach new levels of compliance, and accelerate time to mission.

Solodev helps public sector organizations achieve and maintain ADA accessibility for WCAG and Section 508 web standards with proven technology and best practices. Our remediation services provide peace of mind and ongoing support to help agencies identify, document, and address ADA violations.

Leading public sector organizations like the Florida Department of Education and Seminole County Public Schools rely on Solodev to build and manage their digital experiences across multiple devices – with unparalleled control and 24/7/365 U.S. based support. Solodev is available on GSA and other buying vehicles.

CORE COMPETENCIES

- Over a decade of experience working with a wide range of government agencies on complex, large-scale website and application projects
- Enterprise Web Content Management System (CMS) helping content teams to easily update, modify and manage content without code or the help of IT – enhancing productivity, efficiency, and faster response times
- Amazon Web Services (AWS) Advanced Technology Partner with technology competencies in Government, Education, and Public Safety & Disaster Response
- Cloud and infrastructure services: migrated thousands of pages and assets and moved workloads from legacy datacenters to AWS Cloud
- Custom programming, web and application design and development, digital marketing, quality assurance, and compliance/accessibility remediation



KEY DIFFERENTIATORS

- 24/7/365 U.S. based support team ensuring project success and interface with your internal IT department
- Ease of integration with best-of-breed third party enterprise software tailored to the needs of your agency/department
- World-class security at every layer of the Solodev platform with firewall systems, IP-based restrictions, permissions and more
- Built for AWS to deliver high availability and redundancy to help deliver the highest levels of uptime
- ADA and accessibility auditing and development solutions help ensure your web and mobile assets are ADA accessible
- Proven commitment to service and integrity with a 99% customer satisfaction rating from Dunn & Bradstreet

PAST PERFORMANCE

Florida Department of Education (FLDOE)

Contract Length: 8 years

Scope of Work: Averaging nearly 30,000 users per day, the FLDOE website was developed to accommodate 100,000 concurrent users. Easy for all employees to update, Solodev's granular permissions allow administrators to limit access to different areas of the site. Solodev's professional services team migrated the legacy website and thousands of pages and assets to AWS, and continues to manage the infrastructure and help desk needs for multiple users in the organization.



Alamogordo New Mexico Public Schools (APS)

Contract Length: 3 years

Scope of Work: Beautifully designed and easy to manage, the APS website is fully responsive and scalable on-demand. Powered by Solodev's comprehensive software training and 24/7/365 support, the APS staff can now leverage the power of the Solodev platform to build and manage their own school websites – saving thousands for the county.



Alamogordo Public Schools

Volusia County, Florida

Contract Length: 9 years

Scope of Work: Volusia County runs a demanding content strategy on the Solodev platform. Administrators utilize Solodev's permissions system to designate which employees have access to specific content – and changes can be reversed at any time by with the click of a button. They also manage a mobile app in Solodev with information about parking, access, surf, lifeguards and more.



AWS ADVANCED TECHNOLOGY PARTNER

Solodev is an Amazon Web Services (AWS) Advanced Technology Partner with public sector competencies in Government, Education, and Public Safety & Disaster Response. Additionally, Solodev was selected as a winner in the AWS "City on a Cloud" Competition in the Best Practices (Large City) category, as well as the Cloud Consulting Partner to the 2022 Special Olympics USA Games – for which they helped achieve an AWS Imagine Grant.

aws partner network

Advanced Technology Partner

Education Competency

Government Competency

Digital Customer Experience Competency

Public Safety & Disaster Response

